

References & Recommended Reading List

Aquinis, H. (2008) Performance Management (2nd Edition)

Bacal, R. (1998) Performance Management

Daniels A., and J. (2004) *Performance Management: Changing Behavior that Drives Organizational Effectiveness*

Paladino, B. (2007) Five Key Principles of Corporate Performance Management

Rummler, G., and Brache, P. (1995) *Improving Performance: How to Manage the White Space in the Organization Chart*

Spitzer, D. (2007) Transforming Performance Measurement: Rethinking the Way We Measure and Drive Organizational Success

Smither, J. (2009) *Performance Management: Putting Research into Action (J-B SIOP Professional Practice Series)*

E mail: ssowidan@upbeatconsult.com | Web: www.youlearnme.com