

References & Recommended Reading List

Adler, L. (2007) *Hire with Your Head: Using Performance-Based Hiring to Build Great Teams*

Arthur, D. (2005) *Recruiting, Interviewing, Selecting & Orienting New Employees*

Dale, M. (2006) *The Essential Guide to Recruitment: How to Conduct Great Interviews and Select the Best Employees*

Hoevermeyer, V, (2005) *High-Impact Interview Questions: 701 Behavior-Based Questions to Find the Right Person for Every Job*

Newell Brown, J. (2011) *The Complete Guide to Recruitment: A Step-by-Step Approach to Selecting, Assessing and Hiring the Right People*

Pritchard, C. (2009) *101 Strategies for Recruiting Success: Where, When, and How to Find the Right People Every Time*

Yate, M. (2005) *Hiring the Best: Manager's Guide to Effective Interviewing and Recruiting, Fifth Edition*