

## **References & Recommended Reading List**

Aulet, B. (2013) Disciplined Entrepreneurship: 24 Steps to a Successful Startup

Blank, S. and Dorf, B (2012) *The Startup Owner's Manual: The Step-By-Step Guide for Building a Great Company* 

DuDell, M., Cuban, M., Corcoran, B., and Greiner, L. (2013) *Shark Tank Jump Start Your Business: How to Launch and Grow a Business from Concept to Cash* 

Feld, B., Mendelson, J. and Costolo, D. (2012) *Venture Deals: Be Smarter Than Your Lawyer and Venture Capitalist* 

Greiner, Lori (2014) Invent It, Sell It, Bank It!: Make Your Million-Dollar Idea into a Reality

Ramsey, D. (2011) EntreLeadership: 20 Years of Practical Business Wisdom from the Trenches

Yang, Andrew (2014) Smart People Should Build Things: How to Restore Our Culture of Achievement, Build a Path for Entrepreneurs, and Create New Jobs