

References & Recommended Reading List

Adler, Lou (2007) Hire With Your Head: Using Performance-Based Hiring to Build Great Teams

Anderson, Dave (2007) TKO Hiring! Ten Knockout Strategies for Recruiting, Interviewing, and Hiring Great People

Falcone, Paul (1996) 96 Great Interview Questions to Ask Before You Hire

Levit, Alexandra (2008) Success for Hire: Simple Strategies to Find and Keep Outstanding Employees

Smart, G. & Street, R. (2008) Who: The A Method for Hiring

Stein, M. & Lilith, C. (2010) Successful Onboarding: Strategies to Unlock Hidden Value Within Your Organization

Watkins, Michael (2003) The First 90 Days: Critical Success Strategies for New Leaders at All Levels

E mail: ssowidan@upbeatconsult.com | Web: www.youlearnme.com